

# Zambeef Products plc

("Zambeef" or the "Group")

[INCORPORATED IN THE REPUBLIC OF ZAMBIA] COMPANY REGISTRATION NUMBER: 31824 SHARE CODE: ZAMBEEF

ISIN: ZM0000000201

Effects of exchange gains on balances held foreign currencies

Cash and cash equivalents at the end of the year

## In accordance with the requirements of the Securities and Exchange Act No. 38, Zambeef Products PLC announces its results for the year ended 30 September 2014

	Audited	Audited	ABRIDGED GROUP STATEMENT OF FINANCIAL POSITION	Audited	Audited
ABRIDGED GROUP STATEMENT OF COMPREHENSIVE INCOME	2014	2013	AS AT 30 SEPTEMBER	2014	2013
	K'000	K'000		K'000	K'000
Revenue	1,643,253	1,595,062	ASSETS		
Gross Profit	555,010	552,781	Goodwill	15,699	15,699
		,	Property, plant and equipment	1,456,087	1,395,815
Operating profit	63,742	79,116	Plantation development expenditure	67,913	51,357
Finance costs	(50,599)	(40,884)	Investment in Associate	23,827	0
Profit/(loss) before taxation	(21,159)	21,829	Biological assets	162,203	125,686
Taxation (charge)/credit	959	(5,794)	Deferred tax assets	28,802	16,385
Group profit/(loss) for the year	(20,200)	16,035	Inventories	444,453	473,093
Other comprehensive income	10,408	(7,993)	Trading and other receivables	122,343	61,787
Total comprehensive income/(loss) for the year	(9,792)	8,042	Amounts due from related companies	11,533	1,810
Total compressions insome, (1995) for the year	(3):32)		Income tax recoverable	4,098	1,535
Group profit/(loss) attributable to:			Total assets	2,336,958	2,143,167
Equity holders of the parent	(24,609)	13,766	EQUITY AND LIABILITIES		
Non-controlling interest	4,409	2,269	Capital and reserves	1,343,338	1,353,130
Non-controlling interest			Interest bearing liabilities	575,302	545,488
	(20,200)	16,035	Obligation under financial lease	19,576	17,636
			Deferred liability	7,473	6,793
Other comprehensive income:		<b>.</b>	Deferred tax liability	22,073	15,257
Exchange losses on translating presentational currency	10,408	(7,993)	Trade and other payables	218,297	155,398
Total comprehensive income for the year	(9,792)	8,042	Amounts to from related companies	-	1,573
			Taxation payable	3,031	3,676
Total comprehensive income attributable to:			Cash and cash equivalents	147,868	44,216
Equity holders of the parent	(13,747)	8,262			
Non-controlling interest	3,955	(220)		Audited	Audited
	(9,792)	8,042	ABRIDGED GROUP STATEMENT OF CASH FLOW	2014	2013
				K'000	K'000
Number of shares in issue (million)	247.98	247.98	Net cash inflow/(outflow) from/on operating activities	81,556	108,707
Earnings Per Share	(0.0000)		. , , , ,	ŕ	•
Basic and diluted Earnings Per Share	(0.0992)	0.0555	Net cash inflow/(outflow) on investing activities	(99,920)	3,132
			Net Cash (outflow)/inflow from financing activities	(59,212)	(33,862)
			Increase/(decrease) in cash and cash equivalents	(77,576)	77,977
			Cash and cash equivalents at the beginning of the year	(44,216)	(98,553)

### Operational Highlights

- 2014 financial year has been a year two very different halves.
- In H1 2014, the Group recorded a loss before tax of ZMW36.8 million; however, in H2 2014, the Group recorded a profit before tax of ZMW15.6 million
- H1 2014 performance adversely impacted by macro-economic challenges and external influences, however, H2 2014 saw a strong turnaround of the business. led by the Group's core cold chain food product divisions.
- Gross margin decreased from 34.7 per cent. for September 2013 to 33.8 per cent. for September 2014; however, robust cost control measures resulted in the cost/income ratio improving from 26.6 per cent. (2013) to 26.3 per cent. (2014).
- Net cash inflow from operating activities was a creditable ZMW81.6 million
- The two JVs with Rainbow (Zam Chick and Zamhatch) are progressing smoothly and we expect to see the full benefits over the next 12 months, when Zamhatch becomes operational.
- Acceleration of our strategic priorities, which include: the retailing of cold chain food products; forging strategic alliances and partnerships with acknowledged industry players; unlocking value and capital gains from within the Group (and reduce debt/gearing); and developing the business into a regional food supplier.

Commenting on the results, Chairman Dr. Jacob Mwanza, said:

"We are pleased to say that following a difficult year in 2013, which continued into the first half of the current financial year, the business has moved forward strongly in the second half of 2014, and and we are hopeful that this situation will continue throughout the 2015 financial year.

We believe that the continued execution of our strategy will position us strongly to take advantage of the growth opportunities available. There remains a number of key long-term growth drivers for our business which present significant and tangible opportunities: a rapidly expanding consumer base, fuelled by an emerging middle class, increasing per capita income, rapid population growth and high levels of urbanisation.

Therefore we look forward to making continued progress towards our aim of becoming a leading regional food supplier."

For further information, please contact:

#### Zambeef Products PLC

(26,076)

(147,868)

(23,640)

(44,216)

Carl Irwin, Joint Chief Executive Officer

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Francis Grogan, Joint Chief Executive Officer

## **Pangaea Securities Limited**

Ceasar Siwale, Chief Executive Officer

Pangaea Securities and Trading

Accordingly, investors in Zambeef Products PLC are advised to exercise caution when trading in the Company's shares and should seek the professional advice of a broker or investment advisor for guidance.

