



**Zambeef Products plc**  
("Zambeef" or the "Group")

[INCORPORATED IN THE REPUBLIC OF ZAMBIA]  
COMPANY REGISTRATION NUMBER: 31824  
SHARE CODE: ZAMBEEF  
ISIN: ZM000000201

In accordance with the requirements of the Securities and Exchange Act No. 38, Zambeef Products PLC announces its results for the year ended 30 September 2015

	Audited 2015 K'000	Audited 2014 K'000
<b>ABRIDGED GROUP STATEMENT OF COMPREHENSIVE INCOME</b>		
Revenue	<u>1,554,872</u>	<u>1,244,136</u>
Gross Profit	<u>666,713</u>	<u>496,747</u>
Operating profit	<u>162,078</u>	<u>56,170</u>
Finance costs	<u>(55,295)</u>	<u>(43,272)</u>
Profit/(loss) before taxation	<u>(35,575)</u>	<u>(9,773)</u>
Taxation (charge)/credit	(4,661)	1,073
Profit/(loss) on discontinued operations	<u>(14,377)</u>	<u>(11,500)</u>
Group profit/(loss) for the year	<u>(54,613)</u>	<u>(20,200)</u>
Other comprehensive income	-	-
<b>Total comprehensive income/(loss) for the year</b>	<u>(54,613)</u>	<u>(20,200)</u>
<b>Group profit/(loss) attributable to:</b>		
Equity holders of the parent	(63,614)	(24,609)
Non-controlling interest	<u>9,001</u>	<u>4,409</u>
	<u>(54,613)</u>	<u>(20,200)</u>
<b>Other comprehensive income:</b>		
Exchange losses on translating presentational currency	<u>186,567</u>	<u>10,408</u>
Total comprehensive income for the year	<u>131,954</u>	<u>(9,792)</u>
<b>Total comprehensive income attributable to:</b>		
Equity holders of the parent	121,212	(13,747)
Non-controlling interest	<u>10,742</u>	<u>3,955</u>
	<u>131,954</u>	<u>(9,792)</u>
Number of shares in issue (million)	247.98	247.98
<b>Earnings Per Share</b>		
Basic and diluted Earnings Per Share	<u>(26.65)</u>	<u>(9.92)</u>

	Audited 2015 K'000	Audited 2014 K'000
<b>ABRIDGED GROUP STATEMENT OF FINANCIAL POSITION AS AT 30 SEPTEMBER</b>		
<b>ASSETS</b>		
Goodwill	15,699	15,699
Property, plant and equipment	1,833,630	1,456,087
Plantation development expenditure	80,824	67,913
Investment in Associate	-	23,827
Biological assets	189,198	160,202
Deferred tax assets	25,344	28,802
Inventories	412,239	444,453
Trading and other receivables	210,229	122,343
Amounts due from related companies	8,893	11,533
Income tax recoverable	4,571	4,098
<b>Total assets</b>	<u>2,780,627</u>	<u>2,336,958</u>
<b>EQUITY AND LIABILITIES</b>		
Capital and reserves	1,475,292	1,343,338
Interest bearing liabilities	652,077	575,302
Obligation under financial lease	26,842	19,576
Deferred liability	9,254	7,473
Deferred tax liability	8,115	22,073
Trade and other payables	372,333	218,297
Amounts to from related companies	44,478	-
Taxation payable	1,588	3,031
Cash and cash equivalents	190,648	147,868
<b>Total equity and liabilities</b>	<u>2,780,627</u>	<u>2,336,958</u>
<b>ABRIDGED GROUP STATEMENT OF CASH FLOW</b>		
	Audited 2015 K'000	Audited 2014 K'000
Net cash inflow/(outflow) from/on operating activities	263,775	81,556
Net cash inflow/(outflow) on investing activities	(21,714)	(99,920)
Net Cash (outflow)/inflow from financing activities	<u>(268,542)</u>	<u>(59,212)</u>
<b>Increase/(decrease) in cash and cash equivalents</b>	<u>(26,631)</u>	<u>(77,576)</u>
Cash and cash equivalents at the beginning of the year	(147,868)	(44,216)
Effects of exchange gains on balances held foreign currencies	<u>(16,149)</u>	<u>(26,076)</u>
<b>Cash and cash equivalents at the end of the year</b>	<u>(190,648)</u>	<u>(147,868)</u>

#### Key Operational Highlights

- Strong performance from our core cold chain food products division, achieved through a market-driven strategy involving retail outlet upgrades and the introduction of new macro outlets.
- Further progress in West Africa with Shoprite opening an additional three stores during the period and a further eight expected to open in the current financial year.
- Progress made with our two joint venture agreements with RCL Foods Ltd with the new hatchery coming into production before the year end and Zamchick continuing to expand.
- Disposal of our edible oils business, Zamanita Ltd, to Cargill for a cash consideration of USD27 million, which has also led to the establishment of a strategic partnership with Cargill

#### Key Financial Highlights

- Despite significant macro-economic challenges, the Group has had an excellent operational performance for the year with operating profits increasing by 140% in USD and 189% in ZMW.
- Profit before tax excluding exchange losses increased by 590% in USD and 728% in ZMW.
- Unfortunately these excellent operational results have been severely impacted by the rapid depreciation of the Zambian Kwacha during the year resulting in exchange losses of USD20.2m (ZMK142m).
- The Group has generated significant cash during the period with net cash inflow from operating activities increasing by 171% in USD and 223% in ZMK.
- The Group's core cold chain food product divisions performed particularly well, with gross profits increasing by 29.1 per cent. in ZMW terms and 7.6 per cent. in USD terms.
- Exchange losses for the year of USD20.2 million have reduced a pre-tax profit of USD15.1 million into a pre-tax loss of USD5.0 million.
- The large cash inflow from operations as well as the disposal of Zamanita have resulted in the Group reducing term debt by US\$21.2m and its working capital facilities by USD25.0m while the total net debt in USD terms has reduced by USD46.2 million, from USD118.5 million (2014) to USD72.3 million.
- The Group converted a significant amount of its USD denominated debt into ZMW in order to mitigate future currency exchange risks/losses.

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Accordingly, investors in Zambeef Products PLC are advised to exercise caution when trading in the Company's shares and should seek the professional advice of a broker or investment advisor for guidance.

Further information can be found on [www.zambeefplc.com](http://www.zambeefplc.com)

