# SENS ANNOUNCEMENT

("the notice" or "the announcement")

### THE ISSUER



Zambeef Products Plc.

Incorporated in the Republic of Zambia

Company Registration Number: 31824 Share

code: ZAMBEEF

ISIN: ZM0000000201

### THE SPONSORING BROKER



# **AUTUS SECURITIES LIMITED**

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### **APPROVALS**

The captioned Notice or Announcement has been approved by:

- The Lusaka Securities Exchange Plc.
- The Securities and Exchange Commission
- Zambeef Products Plc

### **RISK WARNING**

The Notice or Announcement contained herein contains information that may be of a price sensitive nature.

Investors are advised to seek the advice of their investment advisor, stockbroker, or any professional duly licensed by the Securities and Exchange Commission of Zambia to provide securities advice.

FIRST ISSUED: 11 JUNE 2021



# **Zambeef Products PLC**

("Zambeef" or the "Group")

### [INCORPORATED IN THE REPUBLIC OF ZAMBIA]

COMPANY REGISTRATION NUMBER: 31824 SHARE CODE: ZAMBEEF ISIN: ZM0000000201

In accordance with the requirements of the Securities and Exchange Act No. 41 of 2016, Zambeef Products PLC announces its results for the half-year period ended 31 March 2021

ABRIDGED GROUP STATEMENT OF COMPREHENSIVE INCOME	31-Mar-21	31-Mar-20	ABRIDGED GROUP STATEMENT OF	31-Mar-21	31-Mar-20
COMPRETENSIVE INCOME	Unaudited	Unaudited	FINANCIAL POSITION	31-War-21	31-War-20
	ZMW'000s	ZMW'000s		Unaudited	Unaudited
Revenue	2,150,473	1,797,633	ASSETS	ZMW'000s	ZMW'000s
Cost of sales			Goodwill	166,801	166,801
	(1,411,049)	(1,171,504)	Property, plant and equipment	3,419,935	3,292,653
Gross profit	739,424	626,129	Biological assets	689,646	520,437
Administrative expenses	(584,654)	(500,630)	Inventories	906,914	682,619
Operating profit	154,770	125,499	Trade and other receivables	149,606	87,924
Share of loss equity accounted investment	(915)	(1,898)	Assets held for disposal	175,654	131,857
Exchange (losses)/gains on translating foreign			Cash and cash equivalents	83,678	62,113
currency transactions and balances	(42,558)	(62,870)	Other Assets	76,340	147,161
Finance costs	(56,360)	(48,241)	Total assets	5,668,574	5,091,565
Profit/(loss) before taxation	54,937	12,490		0,000,011	2,001,000
Taxation charge	(21,846)	(927)	EQUITY AND LIABILITIES		
Group (loss)/profit for the period from				0.045.044	0.550.500
continued operations	33,091	11,563	Reserves	2,815,244	2,550,580
Profit (Loss) from discontinued operations	20,843	(9,423)	Long-Term Interest-bearing liabilities	124,233	234,846
Total Profit for the period	53,934	2,140	Long-Term obligations under finance leases	10,242	19,741
Group profit/(loss) attributable to:			Short-Term Interest-bearing liabilities	359,159	391,108
Equity holders of the parent	54,056	1,650	Short-Term obligations under finance leases	16,446	24,701
Non-controlling interest	(122)	490	Trade and other payables	399,293	231,592
Non-controlling interest	53,934	2,140	Bank overdrafts	576,693	393,496
Other community income	33,334	2,140	Other equity and liabilities	1,367,264	1,245,501
Other comprehensive income Exchange gains/(losses) on translating			Total equity and liabilities	5,668,574	5,091,565
, ,	117,226	434,406	ABRIDGED GROUP STATEMENT OF CASH FLOW	31-Mar-21	31-Mar-20
presentational currency			ABRIDGED GROOF GTATEMENT OF GAGITTEGW	Unaudited	Unaudited
Total comprehensive income for the period	171,160	436,534		ZMW'000s	ZMW'000s
•			Net cash (outflow)/inflow from/on operating activities	(33,912)	
Equity holders of the parent	173,523	433,889	Net cash (outflow)/inflow on investing activities	(57,582)	
Non-controlling interest	(2,363)	2,645	Net Cash (outflow)/inflow from financing activities	(144,163)	
	171,160	436,534	Increase/(decrease) in cash and cash equivalents	(235,657)	
			Effects of exchange gains on balances held	(20,449)	
Earnings per share	Ngwee	Ngwee	Cash and cash equivalents at the beginning of the	•	•
Total	13.49	0.41	period	(236,909)	(274,425)
			Cash and cash equivalents at the end of the period	(493,015)	(331,383)

#### CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE 6-MONTH PERIOD ENDED 31 MARCH 2021

ZMW' 000	Issued share capital	Share premium	Preference share capital	Foreign exchange reserve	Revaluation reserve	Retained earnings	Total attributable to owners of the parent	Minority interest	Total equity
At 30 September 2020	3,006	1,125,012	1,000	1,167,713	1,003,834	470,174	3,770,739	(520)	3,770,219
Profit for the period	-	-	-	-	-	54,056	54,056	(122)	53,934
Transfer of surplus depreciation	-	-	-	(23,141)	-	23,141	-	-	-
Other comprehensive income	-	-	-	-	-	-	-	-	-
Remeasurement of leases	-	=	-	=	-	-	=	-	-
Exchange gains on translating presentational currency	-	-	-	-	119,467	-	119,467	(2,241)	117,226
Total comprehensive income for the period	-	-	-	(23,141)	119,467	77,197	173,523	(2,363)	171,160
At 31 March 2021	3,006	1,125,012	1,000	1,144,572	1,123,301	547,371	3,944,262	(2,883)	3,941,379

### **Performance Overview**

- The Group had a strong start to the financial year, delivering results ahead of pre-pandemic levels. Demand for products, particularly poultry products, remained strong allowing the Group to remain in line with revenue expectations. The cost containment embarked on by management also continues to yield significant savings and contributed positively to the results.
- Improvements in the load shedding situation, following the good regional rains, resulted in reduced generator fuel expenditure and improved production efficiencies.
- Notwithstanding, the half year period continued to present challenges in the operating environment, resulting from the Covid-19 pandemic and the previous 2020 economic uncertainties, despite greater stability compared to the second half of the 2020 financial year. The rising inflation put pressure on consumer disposable incomes and reduced the share of wallet going towards food spend.
- Supply constraints on some of Zambeef's product lines further put pressure on the cost of inputs.

### Strategic focus

• Our strategic focus is to optimise our asset utilisation and maximise returns. We remain committed to our strategy of focussing on our core businesses, in which we strive to be the best in class. The continued deleveraging and divestiture of non-core assets will enable us to free up cash to invest into our core businesses and therefore deliver shareholder value.

#### Outlook

- Although we expect the macroeconomic situation to remain volatile, we expect more stability in the medium term than we experienced in the second half of 2020. Copper prices have rallied following the global recovery from the economic downturn caused by the coronavirus pandemic. The Covid-19 pandemic and how it evolves will continue to be an important factor in how we perform for the remainder of the year. We believe that a healthy, sustainable and profitable growth trend can only be achieved when we work together with our partners, communities and customers. We remain committed to implementing and enforcing Covid-19 protocols in our outlets.
- Despite the macro-economic headwinds and uncertainty caused by the Covid-19 pandemic, Zambeef's underlying performance is expected to remain resilient.
- Rehabilitating our balance sheet remains a priority. We have focused on deleveraging that demonstrates a clear path to repayment of debt as it matures,

### **Key Financial Highlights**

- Revenue was ZMW2.2 billion (USD102.5 million) and we achieved a gross profit of ZMW739.4 million (USD35.2 million), respectively 21% and 22% above the prior year in kwacha terms, but both down by 21% and 22% in US dollar terms, respectively.
- The group delivered operating profit, including discontinued operations, of ZMW175.6 million (USD8.37 million), equating to a growth of 51.3% in kwacha terms and a flat performance of 0.3% in US dollar terms, compared with ZMW116.1 million (USD8.35million) in HY2020.
- The Group's strong performance was driven by growth in the Poultry, Retail
  and Cropping divisions. Management continued optimising top line growth
  through revenue management while the continued cost control measures
  helped deliver strong Earnings Before Interest Taxes, Depreciation and
  Amortisation (EBITDA).
- Despite being slightly lower than prior year, exchange losses and financing
  costs remained high in kwacha terms, eroding bottom-line performance. The
  depreciation of the kwacha led to increased financing costs and exchange
  losses on our dollar denominated debt, notwithstanding continued principal
  repayments during the period.

For further information, please visit www.zambeefplc.com or contact:

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Mataka Nkhoma

By Order of the Board Mwansa M Mutimushi COMPANY SECRETARY

Lusaka, Zambia 11 JUNE 2021

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Autus Securities Limited is a member of the Lusaka Securities Exchange and is regulated by the Securities and Exchange Commission of Zambia.

11 JUNE 2021